

ABOUT US

Four years ago the company's Management had a vision to create a company exclusively focusing on export related enquires as our domestics sales were well established. **AS Exim** was incorporated as the **Ferro Alloy Export Arm** of one of India's fastest growing producers. The mission was to provide our Customers with a sustainable long term partner for **competitive ferro alloy sourcing** and to facilitate ease of business by providing quick and competitive quotations and subsequently on time shipments. This has been our Inspiration since our inception.... This is who we are!

The Company is led by a core team of experienced technocrats with varied experience in manufacturing for Steel Industry, International Finance and Trading. Following this dream, our team of dedicated professionals have in the last 3 years clocked a 60% annual growth in revenue year on year. This reflects the drive of our company and the trust and belief our customers continue to place in us.

Servicing customers from three ferro alloy production facilities located close to India's major East coast port Cities of **Vishakhapatnam** and **Kolkata**, we have an inherent advantage with logistics and this is another reason how we can provide competitive pricing and quick execution.

Working strictly within international quality norms, each step production and execution is closely monitored and quality assured. Every step in the manufacturing process is monitored under the watchful eyes of the finest Quality Control Engineers and Metallurgists selected from varied academic backgrounds This starts with the stage of raw material procurement, to production and finally to the time of dispatch to our Customers / End Users.

We feel proud to say that this special emphasis on quality standards during multiple stages including production, packaging, inspection and dispatch has given us a proven track record of close to 100% quality acceptance by our esteemed customers.

Since inception, we have grown our market share tremendously and are now present in over 30 countries globally. Our products are exported mainly to Far East Asia, South East Asia, the Middle East, North Africa Region, Europe and South American Markets.

AS Exim is also involved in the import of raw materials for our captive production units and for the domestic Indian market. These include Manganese ore, Nut coke, and other consumables. We welcome vendor enquires.



Our plants have state-of-the-art laboratories with highly qualified technicians that closely monitor the continuous cycles of production. The technicians are qualified with a minimum of 15 years of experience in Ferro Alloy production. The laboratories are built on international standards and all the equipment is regularly calibrated per the Standards laws prevailing. This team additionally also audits other aspects like the quality of the final packing, to ensure that it sustains in even the harshest of handling conditions.

Our Global Markets



Far East — Japan and Main China Ports

South East Asia — Malaysia, Thailand, Cambodia, Vietnam, Taiwan and Korea

Middle East / North Africa Region — Egypt, UAE, Saudi Arabia, Oman, Turkey, Iraq and Morocco

Europe — Italy, Spain, Romania and Poland

South America / Latin America — Argentina, Brazil, Chille, Columbia, Peru and Mexico

Our Products

Ferro Alloys

Silico Manganese

Product	Mn	Si	Р	\$	С		
High Carbon Silico Manganese 60%	60% Min.	14% min	0.30% Max.	0.03% Max.	2.50% Max.		
High Carbon Silico Manganese 65%	65% Min.	15-16% min	0.25% Max.	0.03% Max.	2.0% Max.		
Low Carbon Silico Manganese 55%	55% Min.	25-27% min	0.10% Max.	0.03% / 0.02% Max.	0.1% / 0.20% Max.		
Medium Silico Manganese 55%	55% Min.	22% min	0.10% / 0.15% Max.	0.03% Max.	0.50 % Max.		
(Standard sizes in MM (90% min)- 10-50, 10-100, 25-150, OR Custom made per buyer requirement)							



Ferro Manganese



Ferro Manganese						
Product	Mn	Si	Р	S	С	
High Carbon Ferro Manganese 76%	76% Min.	1% Max.	0.12% / 0.20% Max.	0.03% Max.	7% Max.	
High Carbon Ferro Manganese 75%	75% Min.	1.2% Max.	0.12% / 0.20% / 0.25 % Max.	0.03% Max.	7.3% Max.	
High Carbon Ferro Manganese 73%	73% Min.	1.2% Max.	0.12% / 0.20% / 0.25 % Max.	0.03% Max.	8% Max.	
Medium Carbon Ferro Manganese 80-82%	80% Min.	1.5% Max.	0.20% / 0.25% Max.	0.03% Max	1% / 1.5 % / 2% Max.	
Medium Carbon Ferro Manganese 78-80%	78% Min.	1.0% Max.	0.20% / 0.25% Max.	0.03% Max	1.5% / 2% Max.	
Low Carbon Ferro Manganese 80%	80% Min.	1.5% Max.	0.25% Max.	0.03% Max	0.50% Max.	
(Standard sizes in MM (90% min)- 10-50, 10-100, 25-150, OR Custom made per buyer requirement)						

Ferro Chrome

Product	Cr	Si	P	S	С	
High Carbon Ferro Chrome 60%	60% Min.	3.5% / 3% / 2% Max.	0.04 % Max.	0.05% Max.	8% / 8.5% / 9% Max.	
Low Carbon Ferro Chrome 65-70%	65% Min.	1% Max.	0.04% Max.	0.03% Max.	0.10% Max.	
(Standard sizes in MM (90% min)- 10-50, 10-100, 25-150, OR Custom made per buyer requirement)						



Our Products

Ferro Silicon

 Product
 Si
 AI
 P
 S
 C

 Ferro silicon 70-72 %
 70% / 72 % Min.
 1.5% / 2 % Max.
 0.04 % Max.
 0.03 % Max.
 0.02%

 Ferro silicon 75 %
 75% Min.
 2 % Max.
 0.04 % Max.
 0.03 % Max.
 0.02 %

(Standard sizes in MM (90% min)- 10-50, 50-100)



Noble Alloys



Ferro Vanadium

 Product
 V
 Si
 AI
 P
 S
 C

 Ferro Vanadium 78-81%
 78 % Min.
 1.2 % Max.
 1.0 % Max.
 0.06 % Max.
 0.05% Max
 0.25 %

Ferro Titanium

Product Ti ΑI S С 0 Fe Ferro Titanium 66-73% * 66-73 % Min. <4.5% <1.0%. <0.03% <0.03% <0.20 % <1% Balance (Standard sizes in MM (90% min) - 20-60)





Ferro Niobium

 Product
 Nb
 AI
 Si
 S
 C

 Ferro Niobium 63-65%
 63-65% Min.
 0.5 - 1% Max.
 1.4-3.70 % Max.
 0.03 % Max.
 0.02 %

 Standard sizes in MM (95% min) - 10-50
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Our Products Cored Wires

We offer a wide variety of cored wires with the following:

Sheath: CRCA Strips EDO Grade Type of Axis: Horizontal Flipping and Vertical Flipping

Packing: Wooden Pallets and Steel Pallets Diameter: 13mm

- Ferro Silicon Calcium Calcium Iron Calcium Aluminum Iron Calcium Solid Wire Lead Ferro Titanium Sulphur
- Carbon Ferro Boron Graphite Ferro Silicon Magnesium Nitrided Manganese Aluminum Flipping



Detailed specifications available on request

Continuous Casting Mould Powders



Mould powders are used primarily to facilitate the passage of liquid steel through the mould of the continuous casting machine. It is also known by several other names such as mould powder, casting powder, mould flux, mould flux slag, or mould flux powder.

Mould powder plays an important role in the continuous casting of liquid steel and is one of the most influential and critical factors in the stability of the casting process and for the smooth casting of the liquid steel.

Required chemistry can be custom made to buyer requirement, specifications available on request

FeSimg

Nodulariser or FeSiMg alloy is used in ductile iron production. Altering the growth of graphite from flakes to nodules, it imparts tensile strength and elongation in ductile iron. We offer a range of FeSiMg alloys with different chemistry content of major elements Mg, Ca, Al, and Rare earths and size range. These give optimum Mg recovery in the tundish process, sandwich process and In-mould process.



Aluminium wire and De-Oxidising Products

ALUMINIUM WIRE ROD • FERRO ALUMINIUM • ALUMINIUM CUBES • ALUMINIMUM INGOTS & NOTCH BAR • IRON POWDER

Specifications available on request

Shipping and Logistics

We work with some of the best logistics companies and Freight Forwarders who ensure we move our Consignments in a timely and secure manner.

Sealing and Security – we go to the extra length of hiring a third party security team to oversee the sealing of the bags and also the Containerization process. This ensures an additional step of control wherein our customers are assured that the cargo will be delivered to them in an tamper free, perfect condition.

Our highly trained team of Logistics Managers work round the clock to ensure that our goods are delivered to the customer's Port of Destination at the quickest and most efficient manner. At AS Exim our job does not stop with the consignment being loaded onto the vessel. We believe in providing end to end solutions for the Customer by ensuring that our logistics managers monitor the consignments right up to the time it reaches the Destination Port.



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